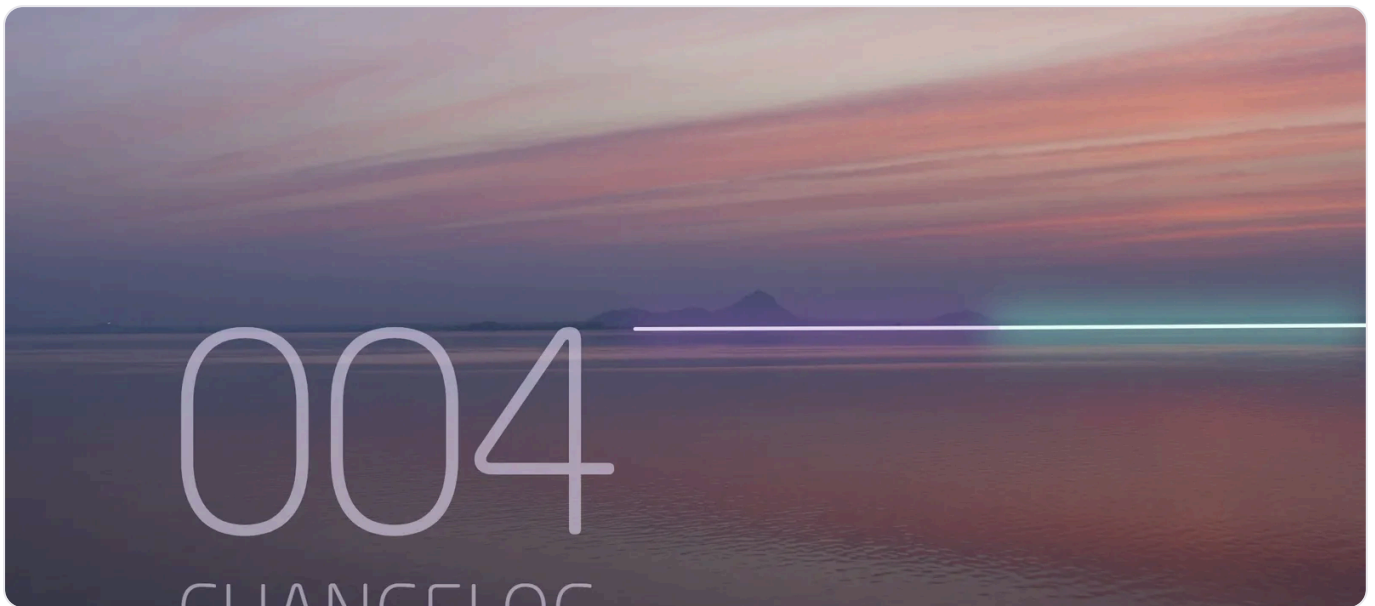


CHANGELOG

Oct 23, 2026 Conductor

Approvals · Stage Gates · Risks & Issues

Sensei Labs · October 23, 2026

*Approvals · Stage Gates · Risks & Issues*

STAGE GATES

Multiple approvers for any stage gate.

Approvals now let you add more than one person as an approver to a stage gate.

Approvals can also be completed in parallel (everyone at once) or in order (wait for each person to approve before asking the next).

Approvals can be conditionally routed to the right person based on rules such as its place in your portfolio or program or the size of the investment required.

During approval, each person sees which steps are complete and what is still waiting on them, so they have the full picture.

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Product Investment Committee FY2026-2027

1 of 4 gate sets

StagesBlocked 2History

Stage	Decided by
L0: Idea review 5 here now	Reviews: Finance lead, PMO lead Then: Portfolio manager
L1: Feasibility 19 here now	Portfolio manager
L2: Investment Case 18 here now	Reviews: Finance lead, PMO lead Then: one path by investment
L3: Committed 3 here now	Portfolio manager, Delivery lead
L4: Delivered 6 here now	Project sponsor
L5: Value Realized Final stage	None

L2: Investment Case

The ARR impact, engineering effort and strategic fit are quantified for the investment committee.

Who decides

Steps run in order. A branch sends each project down one path.

1 Review

All of, at the same time

Finance leadPMO lead

Each recommends approval or raises a concern.

2 Decide, by investment

Each project takes one path

Over \$1M	All of	Portfolio manager	CFO
\$250K to \$1M	All of	Portfolio manager	
Otherwise	Any one of	Portfolio manager	or Delivery lead

Approved: moves to L3: Committed

Add step

CancelSave stage

STAGE GATES

Rules-based and conditional approval steps.

Stage gates now let you set which items can pass on their own when they meet a rule, like an IRR threshold or payback period calculated from the business case.

You can also set certain items as conditional, like only asking for the engineering capacity impact when the effort is over 3 months.

With this, teams spend less time guessing how to move their projects forward and more time on execution.

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Product Investment Committee FY2026-2027

1 of 4 gate sets

StagesBlocked 2History

Stage	To move on
L0: Idea review 5 here now	3 required Score at least 3 of 5
L1: Feasibility 19 here now	3 required · 1 recommended
L2: Investment Case 18 here now	3 required · 3 recommended IRR and Payback pass on their own
L3: Committed 3 here now	3 required
L4: Delivered 6 here now	2 required · 1 recommended
L5: Value Realized Final stage	None

L2: Investment Case

What L2 needs

Required items block Submit. Recommended items go to the approvers as open.

Item	Type	Passes when	Required
IRR	Criterion	At least 15% Calculated · business case	Required
Payback	Criterion	At most 24 months Calculated · business case	Required
Investment case pack	Document	A file is attached PDF or slides	Required
Linked to an objective	Linked item	At least 1 objective Any object	Recommended
Engineering capacity impact Only when engineering effort is over 3 months	Field	Filled in Project field	Recommended
Pilot run with 3 customers	Checkbox	Ticked by a person With a note as evidence	Recommended

Add checklist itemCancelSave stage

RISKS & ISSUES

Convert a risk into an issue.

You can now turn a risk into an issue in one step.

The new issue picks up the risk's details, and the risk is retired and links to the new issue.

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Execution

Projects and their work across every portfolio.

ProjectsTasksRisksIssuesKPIs

4 of 4 open risks are past their target date. The oldest is May 30.

Risk and project	Score
Competitor product release overlaps roadmap timeline Revenue Growth Platform	High Medium × High
Cloud cost overrun on multi-region deployment Revenue Growth Platform	High High × High
APAC regulatory delay blocks market entry APAC Market Entry	Medium Medium × Medium

Turn into an issue

Competitor product release overlaps roadmap timeline

Creates an issue on Revenue Growth Platform with this risk's details. The risk is retired and linked to the issue.

✓ Nothing is deleted. The retired risk stays visible.

What happened

What went wrong, in a line or two

Urgency

LowMediumHigh

Score High from the risk's High score and High urgency

CancelCreate issue

We also shipped

- Stage Dates: set a start and end date for each stage.

- **Bulk Updates:** change one field across many records at once in the UI.
- **KPI Direction:** set whether higher or lower is better for each KPI.
- **Risk Score:** risk scores now multiply impact by likelihood.

READ ONLINE

Read this article on our website

getconductor.com/resources/changelog-october-23-2026



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